

10

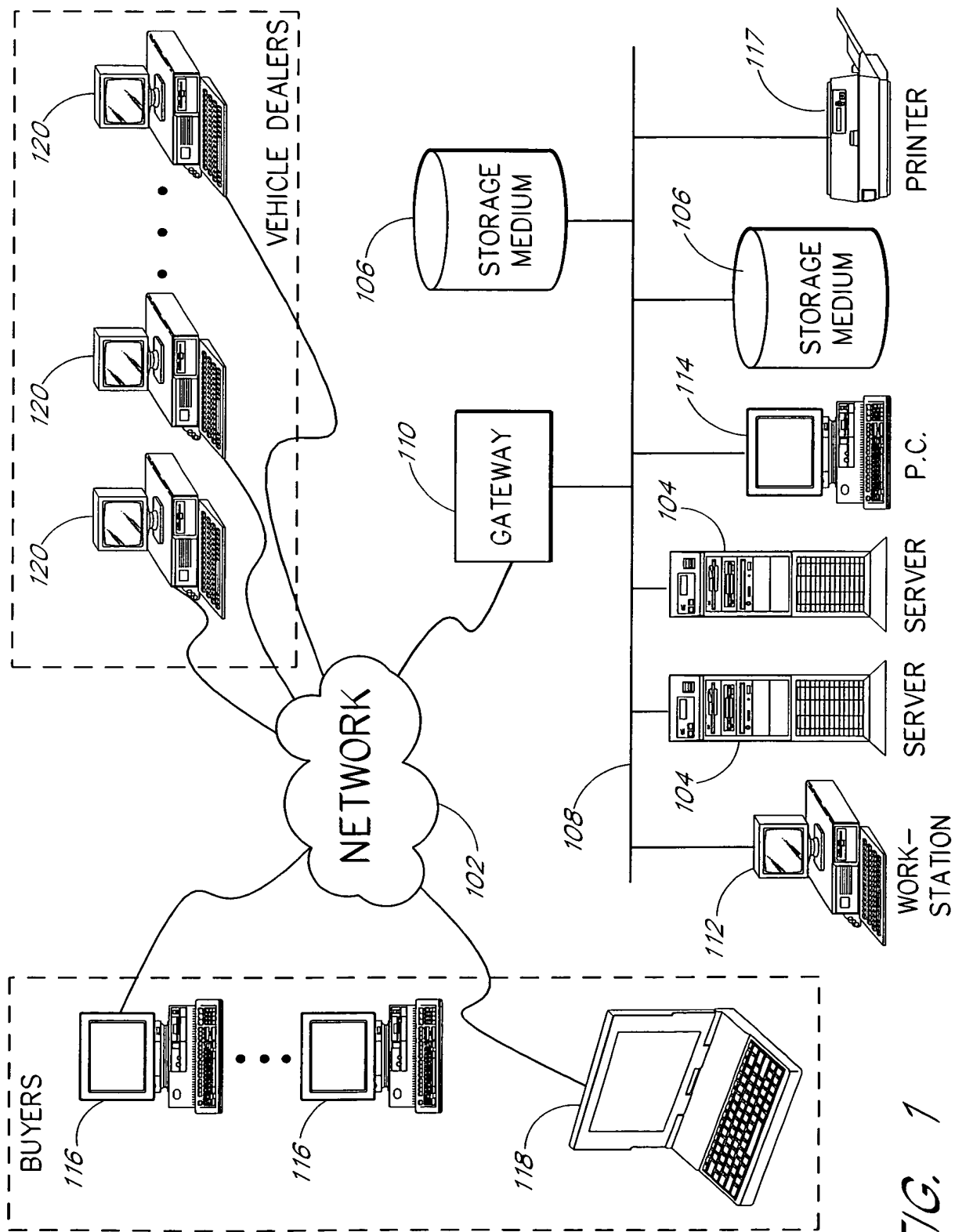


FIG. 1

| | |
|-----------|----------------|
| APPROVED | CC |
| BY | Class of CLASS |
| DRAFTSMAN | |

ZIP CODES

[illegible]

FIG. 2

| | | |
|-----------|---------|----------|
| APPROVED | O G 516 | |
| BY | CLASS | SUBCLASS |
| DRAFTSMAN | | |

DEALER RECORD

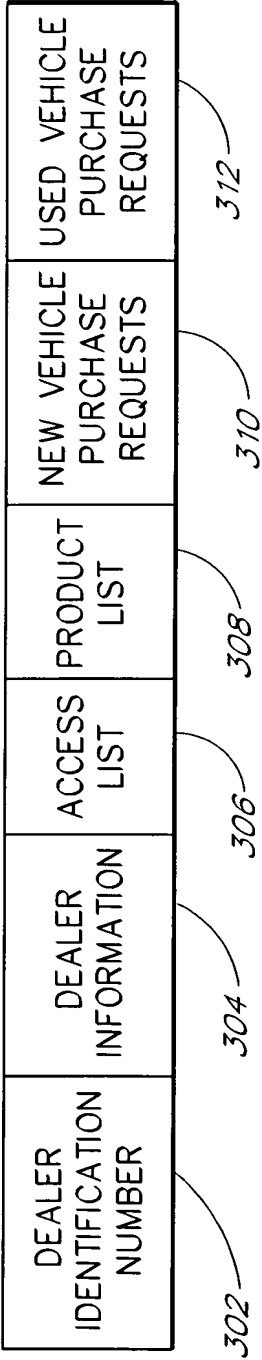


FIG. 3

| | |
|-----------|----------------|
| APPROVED | C C |
| BY | CLARK C. BRASS |
| DRAFTSMAN | |

NEW VEHICLE RECORD

| | | | | | | |
|-----------------|------------------|-----------------|-----------------|-------------------------------|---------------------|------------------|
| VEHICLE MAKE | VEHICLE MODEL | VEHICLE YEAR | VEHICLE TYPE | VEHICLE ESTIMATED PRICE | VEHICLE FEATURES | VEHICLE PHOTO |
| 402 | 404 | 406 | 408 | 410 | 412 | 414 |

FIG. 4

| | |
|-----------|---------------|
| APPROVED | C. C. BIC |
| BY | CLASS 5 CLASS |
| DRAFTSMAN | |

Patented by the U.S. Patent and Trademark Office

USED VEHICLE RECORD

| | | | | |
|------------------------------------|---------------------------|--------------------------|------------------------|------------------|
| DEALER IDENTIFICATION NUMBER | DEALER STOCK NUMBER | VEHICLE MAKE MODEL | VEHICLE INFORMATION | VEHICLE PHOTO |
| 502 | 504 | 506 | 508 | 510 |

FIG. 5

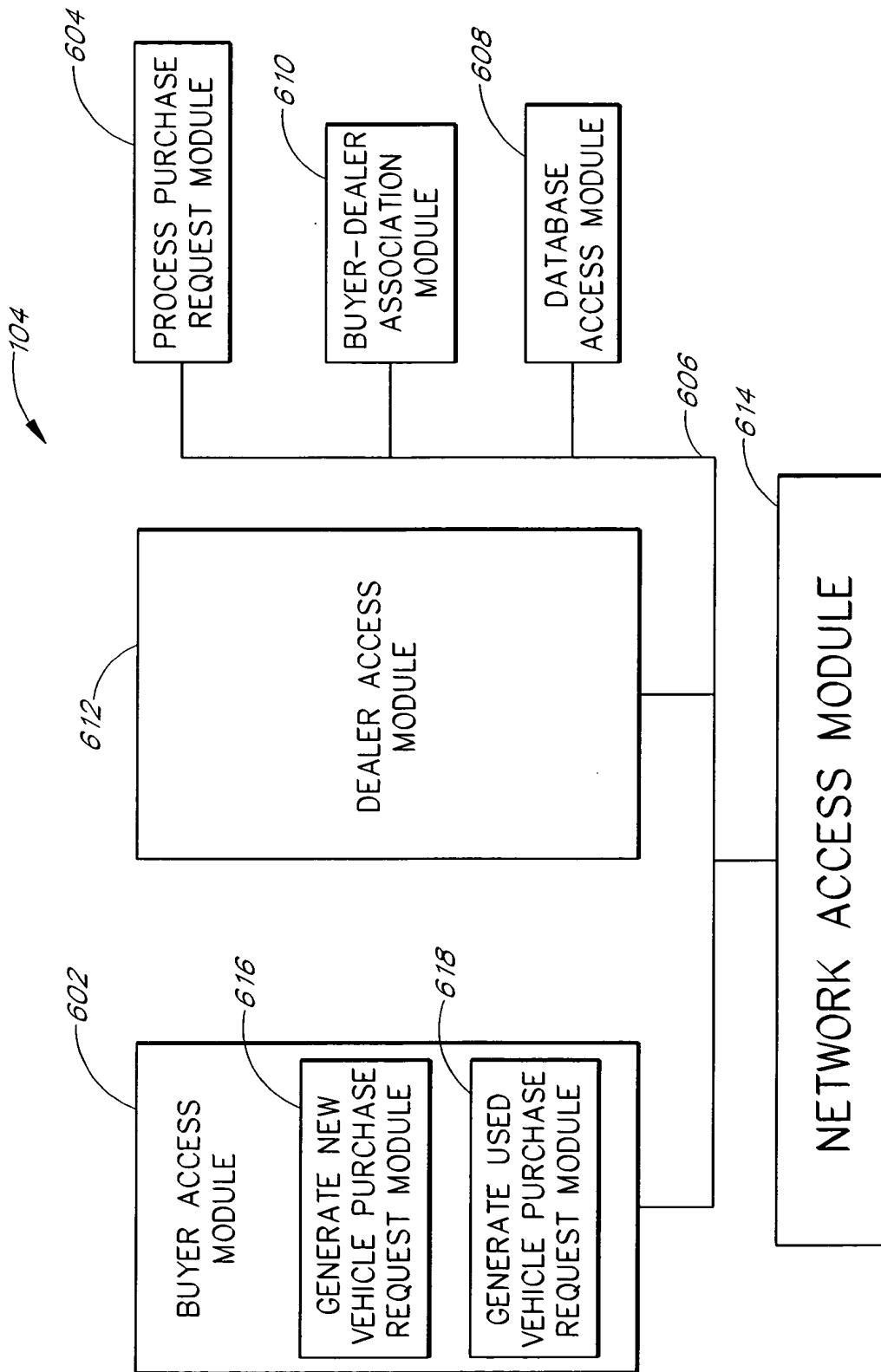


FIG. 6

APPROVED
BY
DRAFTSMAN

CLASS

NEW VEHICLE PURCHASE REQUEST RECORD

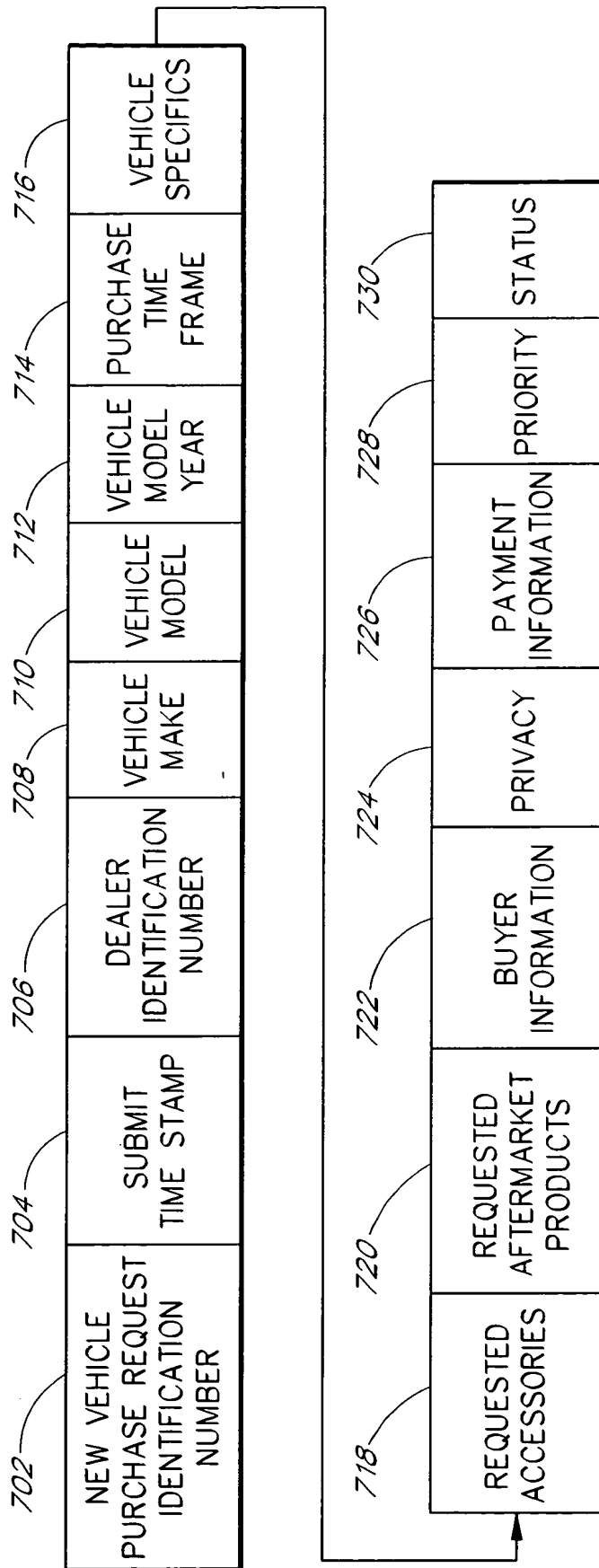


FIG. 7

| | |
|-----------|-----------------|
| APPROVED | OG-10 |
| BY | CLASS 5 RECLASS |
| DRAFTSMAN | |

USED VEHICLE PURCHASE REQUEST RECORD

| | | | | | | | |
|---|-----------------------------|---|----------------------------------|------------------------|-------------------------|---------------------------------|----------------------------------|
| 802 USED VEHICLE PURCHASE REQUEST IDENTIFICATION NUMBER | 804 SUBMIT TIME STAMP | 806 DEALER IDENTIFICATION NUMBER | 808 DEALER STOCK NUMBER | 810 VEHICLE MAKE | 812 VEHICLE MODEL | 814 VEHICLE MODEL YEAR | 816 PURCHASE TIME FRAME |
| 818 BUYER INFORMATION | | | | | | | |
| 820 PAYMENT INFORMATION | | | | | | | |
| 822 PRIORITY | | | | | | | |
| 824 PRIVACY | | | | | | | |
| 826 STATUS | | | | | | | |

FIG. 8

| | | |
|-----------|-------|-------|
| APPROVED | OC | GC |
| BY | CLASS | CLASS |
| DRAFTSMAN | | |

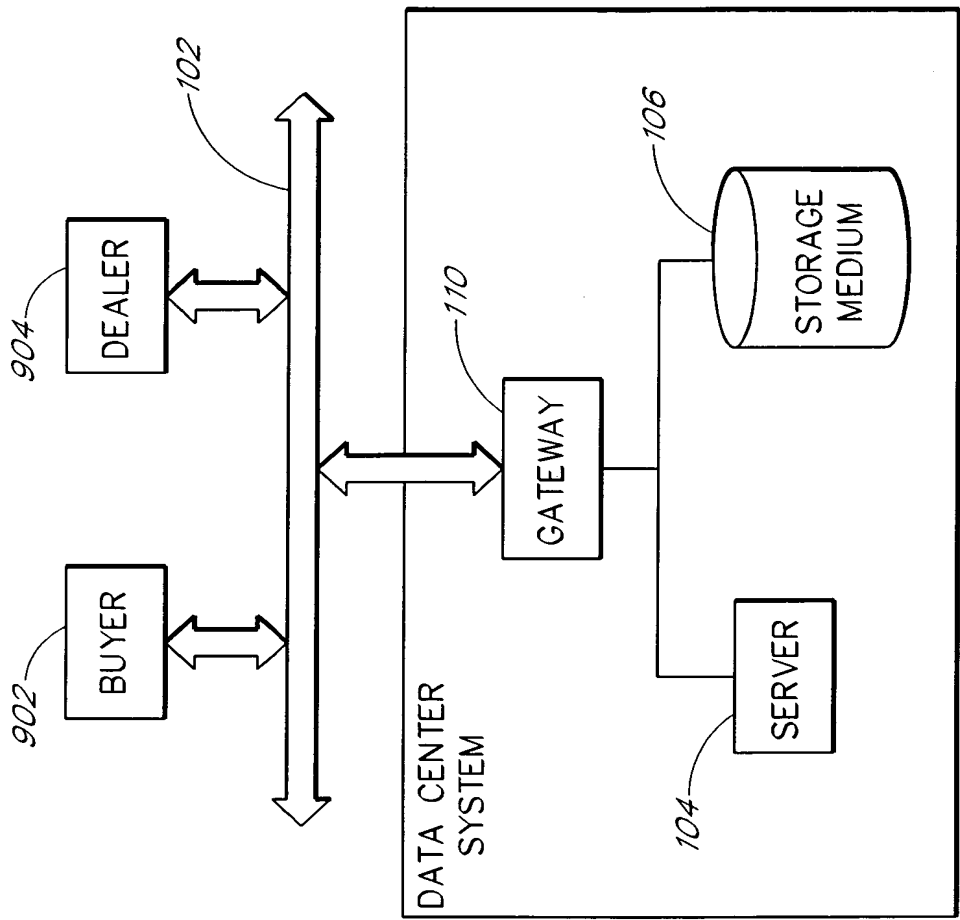


FIG. 9

with the

| | | |
|-----------|-------|-------|
| APPROVED | CC | PG |
| BY | CLASS | CLASS |
| DRAFTSMAN | | |

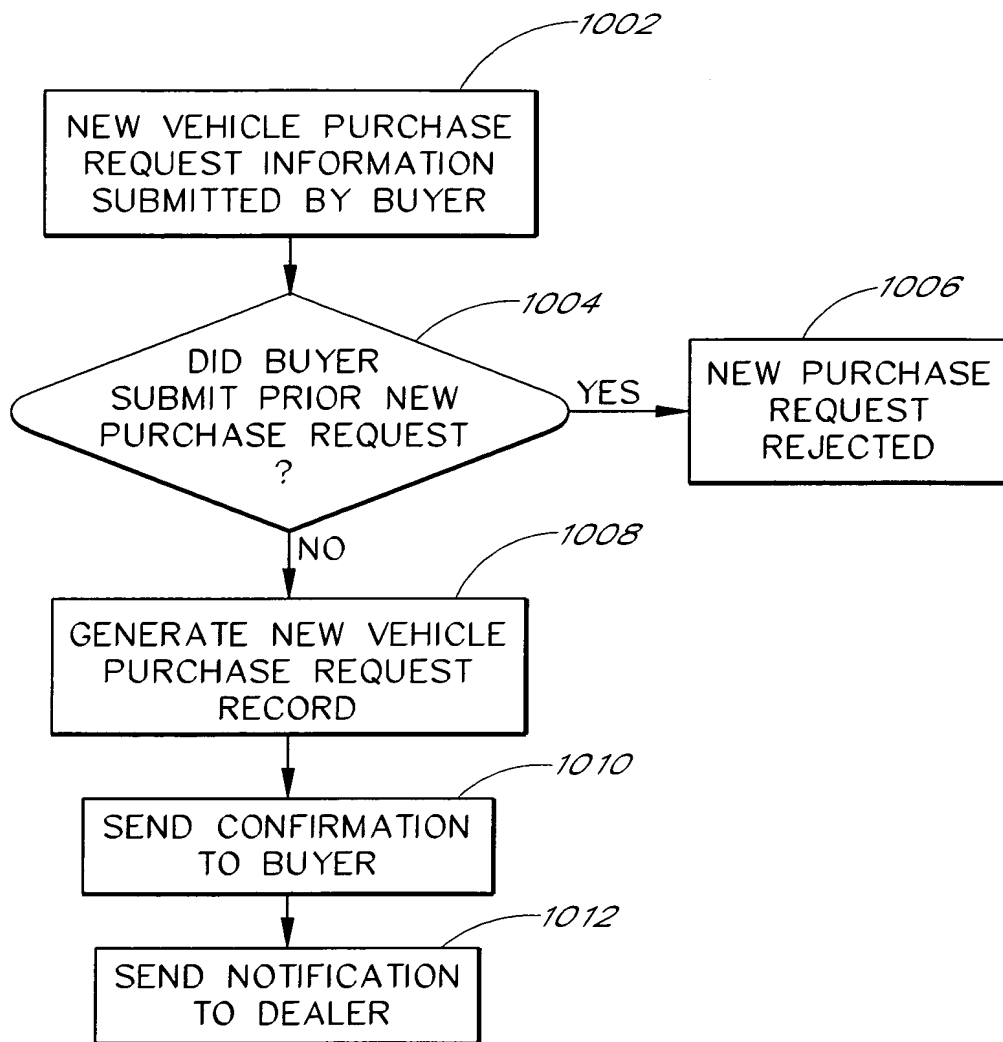


FIG. 10

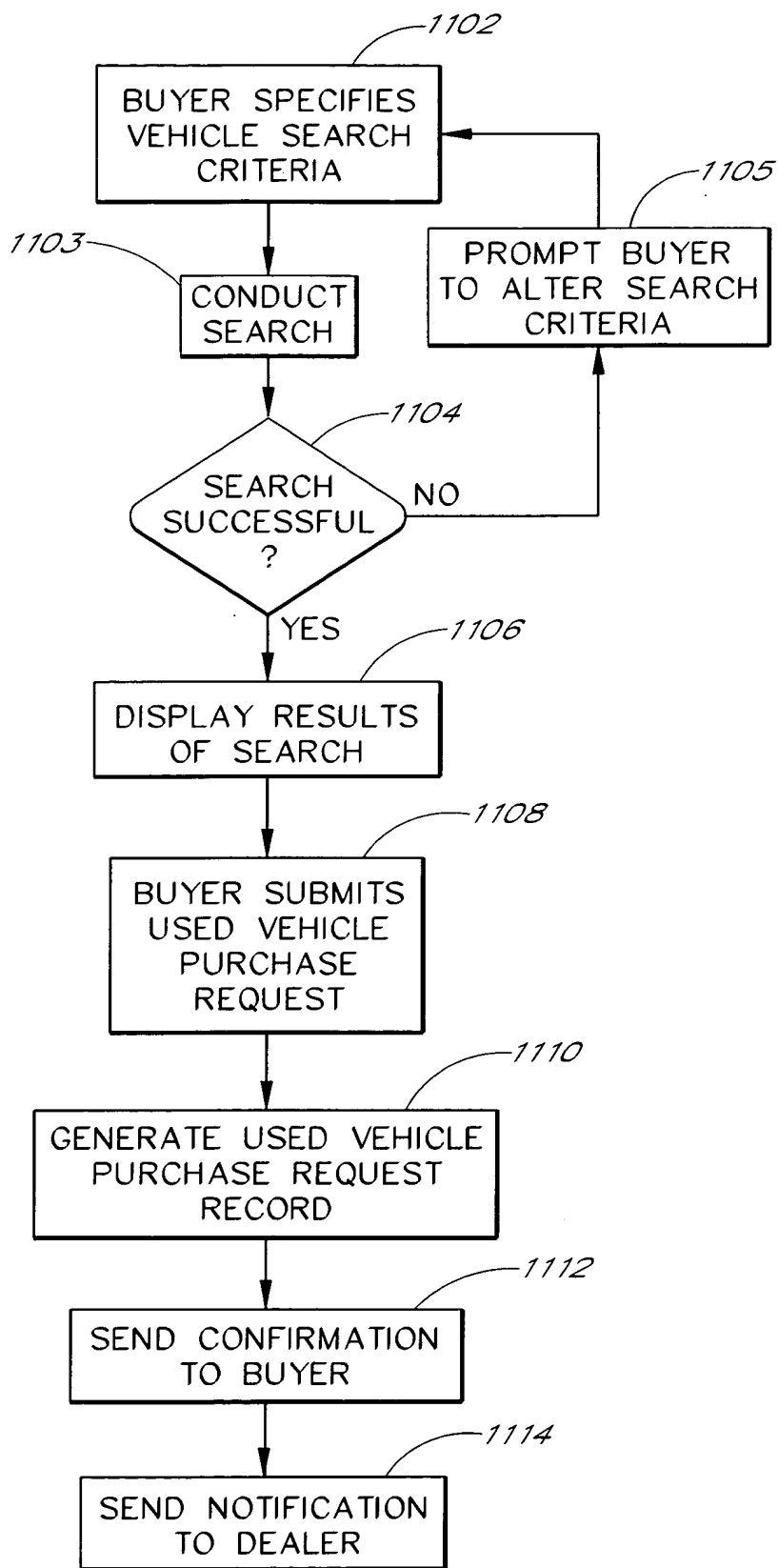


FIG. 11

| | |
|-----------|-------|
| APPROVED | CLASS |
| BY | CLASS |
| DRAFTSMAN | |

DEALER RECORD

| DEALER IDENTIFICATION NUMBER | DEALER INFORMATION | ACCESS LIST | PRODUCT LIST | NEW VEHICLE PURCHASE REQUESTS | USED VEHICLE PURCHASE REQUESTS |
|------------------------------|--|--|--|--------------------------------|---------------------------------|
| 100001 | BOC OF IRVINE 123 ANY STREET IRVINE, CA. 92612 | BUICK GM, OLDS GM, CADILAC GM, SALESPERSON 1 . . SALESPERSON 2 | BUICK CENTRY, BUICK RIVERA, OLDSMOBILE CUTLASS, CADILAC SEVILLE, . . . | NEW VEHICLE PURCHASE REQUEST 1 | USED VEHICLE PURCHASE REQUEST 1 |
| | | | | NEW VEHICLE PURCHASE REQUEST 2 | USED VEHICLE PURCHASE REQUEST 2 |
| | | | | . | . |
| | | | | . | . |
| | | | | NEW VEHICLE PURCHASE REQUEST n | USED VEHICLE PURCHASE REQUEST n |

FIG. 12

| | | | |
|-----------|-------------------|--|--|
| APPROVED | CLASS. SUBC. ASS. | | |
| BY | | | |
| DRAFTSMAN | | | |

DEALER RECORD

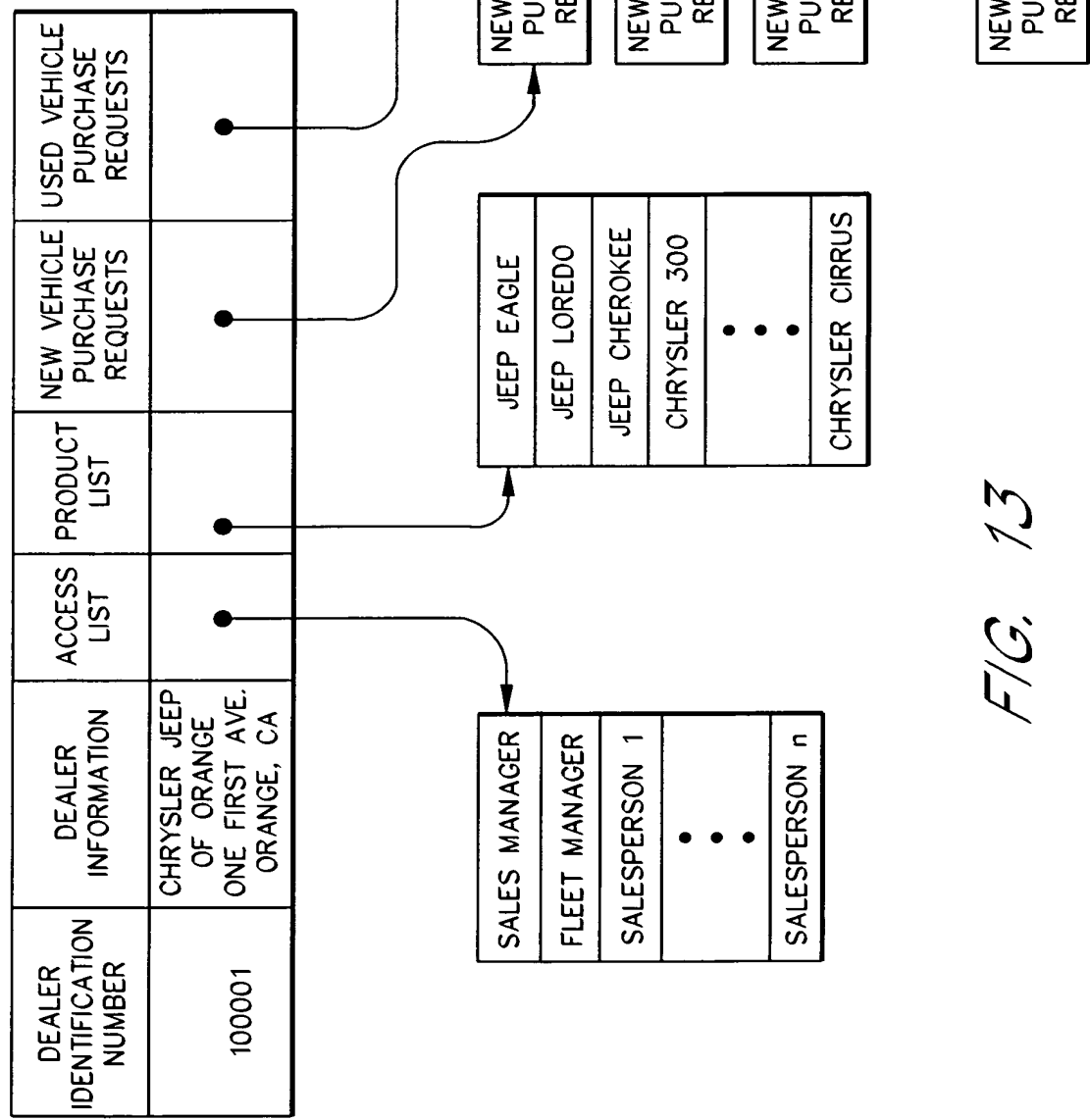


FIG. 13

FIG. 14

Home

New

Used

Research

Finance

Insur

Warranties

Rewards

1996 CAR

1 Vehicle located

Select a different make

Select a different model

Scroll down and click for photo & details

1996 Car

Black - Automatic - 6 cys

2558 mi from 92612

1402

\$29,995

43,912

FIG. 14

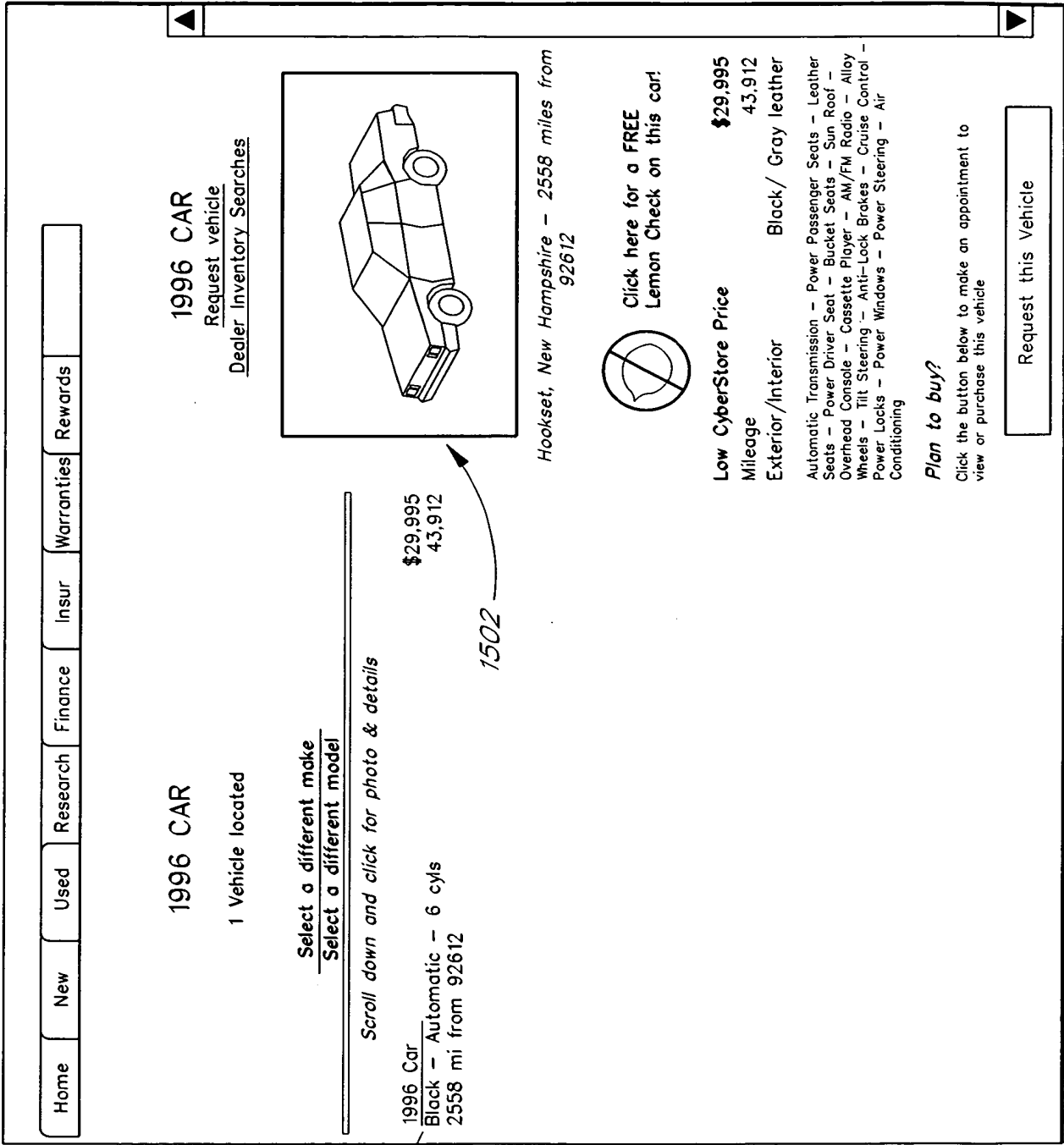


FIG. 15

FIG. 16

| | | |
|-----------|-------|-------|
| APPROVED | CC | 10 |
| BY | CLASS | CLASS |
| DRAFTSMAN | | |

| | | | | | | | |
|------|-----|------|----------|---------|-------|------------|---------|
| Home | New | Used | Research | Finance | Insur | Warranties | Rewards |
|------|-----|------|----------|---------|-------|------------|---------|

The Best Way to Buy a New Car, Online

To fully benefit from Autobyte.com's free service, we ask that you spend a couple of minutes to prepare before submitting your purchase request. Before starting, please:

- Use the research section of this website to narrow your choices.
- Select the make and model you wish to lease or purchase.

Ready to go?

If you've done your research and picked a new Acura to purchase, select a model from this list and click on GO!

Make: Acura

Model: 3.2TL ▼

1602



Still considering a range of new makes or models?

Maybe a Acura is not the only vehicle you would like to consider. If this is the case, you can search for a new vehicle by broader criteria:

- Browse our new vehicle photo gallery to explore a variety of vehicle similar to Acura.
- Select a new vehicle based upon features like type, mileage, price, etc...

FIG. 16

Autobytel.com Dealer Real Time - Netscape

File

Edit

View

Go

Communicator

Help

Back

Forward

Reload

Home

Search

Guide

Print

Security

Stop

Customers

Inventory

Vehicle Info

Reports

Support/Help

Savings

Exit

Date

Status

Customer

Customer Search

Total of 64 Matching Requests

| | | |
|--|------------------------------|-------------------|
| Nov-15 | N-New Request | Salter, Ahmon |
| Nov-16 | N-New Request | Testerbovy, Kevin |
| Nov-17 | N-Quoted | Weierbach, Scott |
| 11/20/98 9:00 AM - 1 DRT Classic Interface - Email TALK TO SCOTT HE IS A GREAT GUY | | |
| Nov-18 | N-New Request | Ruth, Babe |
| Nov-19 | N-New Request | Tester, Test |
| Nov-19 | N-New Request | Man, Big |
| Nov-20 | N-New Request | Nelson, Tim |
| Nov-20 | N-New Request | Noslen, Tim |
| Nov-20 | N-New Request | Tester, Joseph |
| Nov-20 | N-New Request | Joseph, Tester |
| Nov-20 | N-New Request | Kidd, Billy |
| Nov-20 | N-New Request | Hubbard, Myra |
| Nov-20 | U-Pending: Awaiting Delivery | Lane, Bobby |
| Cust coming Thur for del | | |
| Nov-23 | N-Quoted | Italy, Harold |
| Nov-23 | N-Sold | Benette, William |
| Nov-23 | N-New Request | Torquescu, Andrew |

Select a Customer

Please select a customer's purchase request by clicking on their name.

Go to interesting places on the Internet

FIG. 17

1702

| | |
|-----------|-------------|
| APPROVED | CG FIG |
| BY | CLASS CLASS |
| DRAFTSMAN | |

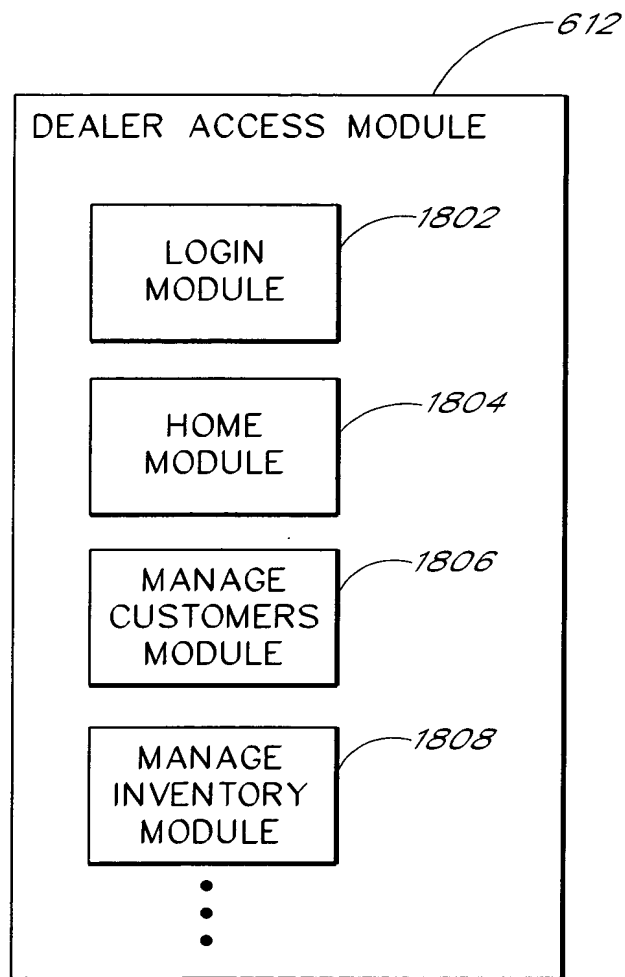


FIG. 18

| | | |
|-----------|-------|-------|
| APPROVED | CLASS | CLASS |
| BY | | |
| DRAFTSMAN | | |

Autobytel.com Dealer Real Time: Netscape

File Edit View Go Communicator Help

Customers Inventory Vehicle Info Reports Support/Help Settings Exit

Welcome to DRI

Table of Contents — 1904

Tuesday: December 15, 1998

New Purchase Requests: 41

Appointments Today: 0

Available CyberStore™ Vehicles: 0

1. Current News

- New Autobytel.com NCAA Television Campaign
- Aftermarket Program Test Drive
- New Chase Financing Program

2. Manage Customers

- Purchase Request List
 - 20 | 50 | 100
- Appointment List
- Create an Email Form
- Customer E-Mail
- Customer Search
- Purchase Request Batch Processing
- Upload Customer Testimonials

3. Manage Inventory

- Aftermarket
 - Aftermarket Products
- CyberStore™
 - Inventory List
 - 20 | 50 | 100
 - Inventory Search
 - Add a Car to Cyberstore™
 - Batch Inventory Processing
 - Batch Photo Processing
 - Kelley KarPower Inventory Uploads
 - Consumer Search Radius
 - Terms & Conditions Notice

autobytel.com™

We're changing the way America buys cars.

Document Done

1902

FIG. 19

| | | |
|-----------|-----------|----------|
| APPROVED | C.G. FIG. | |
| BY | CLASS | SUBCLASS |
| DRAFTSMAN | | |

Autobytel.com Dealer Real Time - Netscape

File Edit View Go Communicator Help

Back Forward Reload Home Search Guide Print Security Stop

Bookmarks Location http://prelude.autobytel.com/dt/DRT.cfm

Home Page Inventory Vehicle Info Reports Help Settings Exit

2004

2008

2006

Manage Customers

Purchase Requests: 64

New (over 48 hours old) 37

Could Not Contact 1

Quoted 9

Pending 4

Sold 3

Dead Deal 7

Today's Appointments: 0

2002

Table of Contents

Purchase Request List

20 | 50 | 100

Appointment List

Create an Email Form

Customer E-Mail

Customer Search

Purchase Request Batch Processing

Upload Customer Testimonials

Filters

DRT Home Page

autobytel.com GREAT NEWS!!! for our California Dealers!

CHASE

Use your standard Chase Program Guidelines when financing an Autobytel.com Customer! Click here for more information

Document Done

FIG. 20

| | |
|-----------|----------------|
| APPROVED | LOG FIG |
| BY | CLASS & BCLASS |
| DRAFTSMAN | |

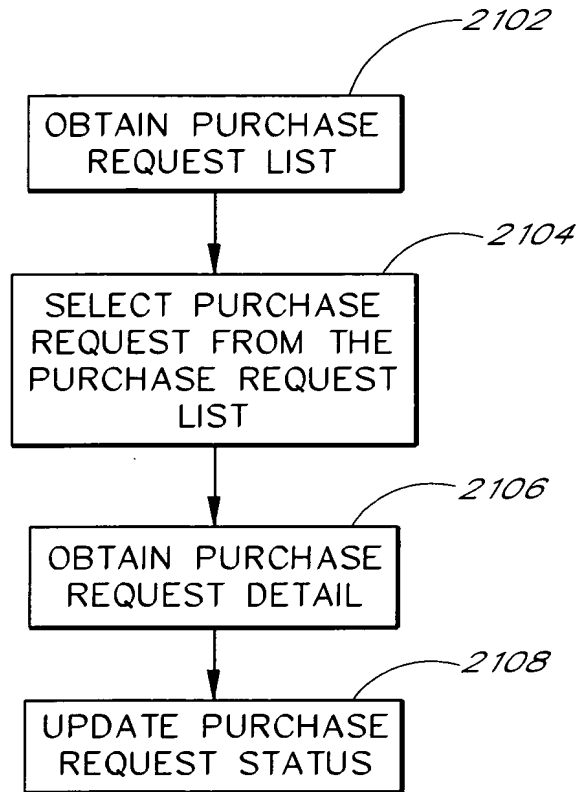


FIG. 21

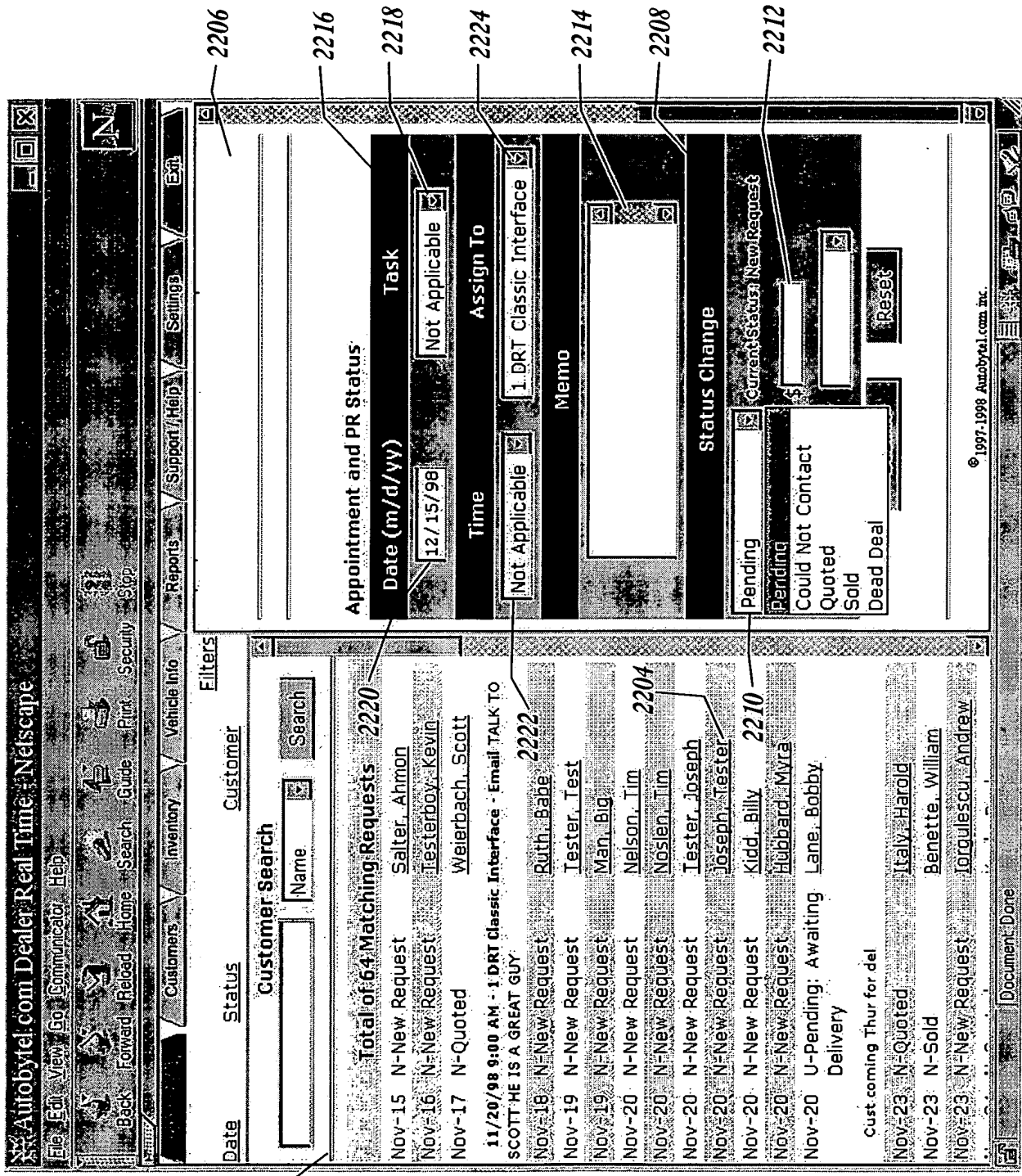


FIG. 22

FIG. 23

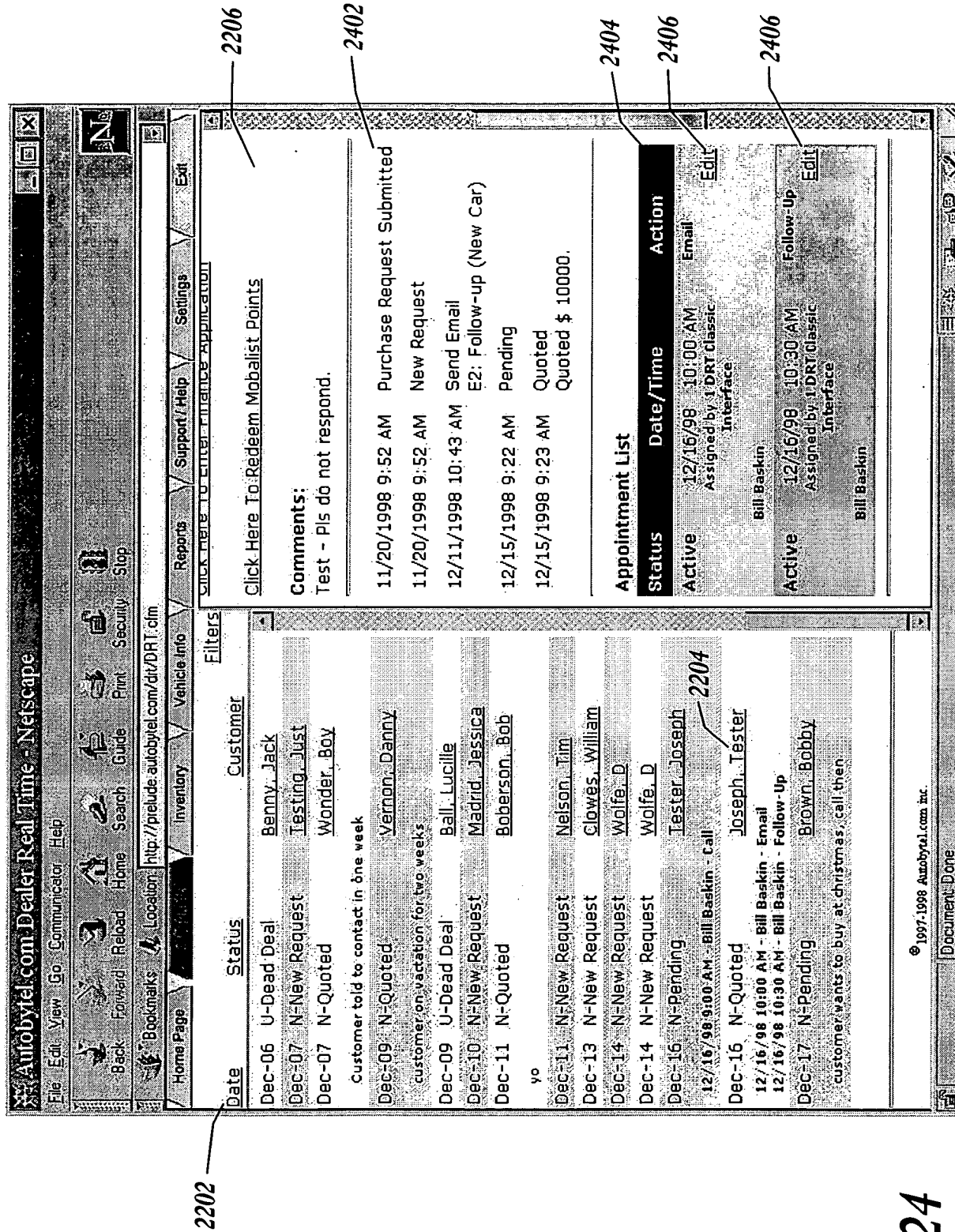


FIG. 24

| | | |
|-----------|---------|----------|
| APPROVED | C G FIG | |
| BY | CLASS | SUBCLASS |
| DRAFTSMAN | | |

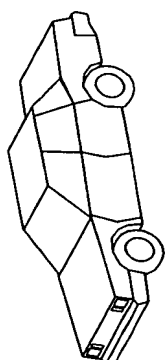
65446 23 3 14 20 22

| | | | | | | | |
|------|-----|------|----------|---------|-------|------------|---------|
| Home | New | Used | Research | Finance | Insur | Warranties | Rewards |
|------|-----|------|----------|---------|-------|------------|---------|

Autobytel.com Purchase Request

1996 CAR

2502



Not ready to buy? Still browsing?
[Click here to find the right car for you!](#)

Serious Buyers, please indicate when you plan to buy:

☐ 48 hours
☐ 2 weeks
☐ 30 days

[Please Read Our Car Purchasing Guidelines](#)

Continue

FIG. 25

Autobytel.com Dealer Real Time - Netscape

File Edit View Go Communication Help

Home Page Inventory Vehicle Info Filters

| Date | Status | Customer |
|---|--------------------|-------------------|
| Dec-04 | N-New Request | Cho, Grace |
| Customer wants to be contacted via e-mail | | |
| Dec-04 | N-New Request | Integra, Joseph |
| Dec-04 | N-New Request | Tester, John |
| Dec-06 | U-Dead Deal | Jefferson, Thomas |
| Dec-06 | U-Dead Deal | Dallone, Tom |
| Dec-06 | U-Dead Deal | Koch, Paul |
| Dec-06 | U-Dead Deal | Benny, Jack |
| Dec-07 | N-New Request | Testing, Just |
| Dec-07 | N-Quoted | Wonder, Boy |
| Customer told to contact in one week | | |
| Dec-09 | N-Quoted | Vernon, Danny |
| customer on vacation for two weeks | | |
| Dec-09 | U-Dead Deal | Bail, Lucille |
| Dec-10 | N-New Request | Madrid, Jessica |
| Dec-11 | N-Quoted | Roberson, Bob |
| Dec-11 | N-New Request | Nelson, Tim |
| Dec-13 | N-New Request | Clowes, William |
| Dec-14 | N-New Request | Wolfe, D |
| Dec-14 | N-New Request | Wolfe, D |
| Dec-16 | N-Pending | Tester, Joseph |
| 12/16/98 9:00 AM | Bill Baskin - call | |
| Dec-17 | N-Pending | Brown, Bobby |
| customer wants to buy at Christmas; call then | | |

Preview and print this request

Joseph Tester EDII

PR #2401931 (B-Serious)

18872 MacArthur Blvd.
Unknown, UN 99999 USA
grant@autobytel.com

H: (949) 225-4576
W: (949) 225-4576
Preferred Time: Any Time

1999 Acura Integra LS

Number of Doors: 2
Transmission: Dant Care
Ext: Not selected
Int: Not selected

Manufacturer options:

- Sun Roof
- AM/FM Radio
- Power Steering

Purchase Method: Finance
Trade-In: No Trade-In
Down Payment: \$ 5,000

[Click Here To Enter Finance Application](#)

[Click Here To Redeem Mobilist Points](#)

Comments:

© 1997-1998 Autobytel.com Inc.

<http://prelude.autobytel.com/dti/customers/pr/pdetail.cfm?pr=2401931>

FIG. 26

| | | |
|-----------|-----------|----------|
| APPROVED | C. G. FIG | |
| BY | CLASS | SUBCLASS |
| DRAFTSMAN | | |

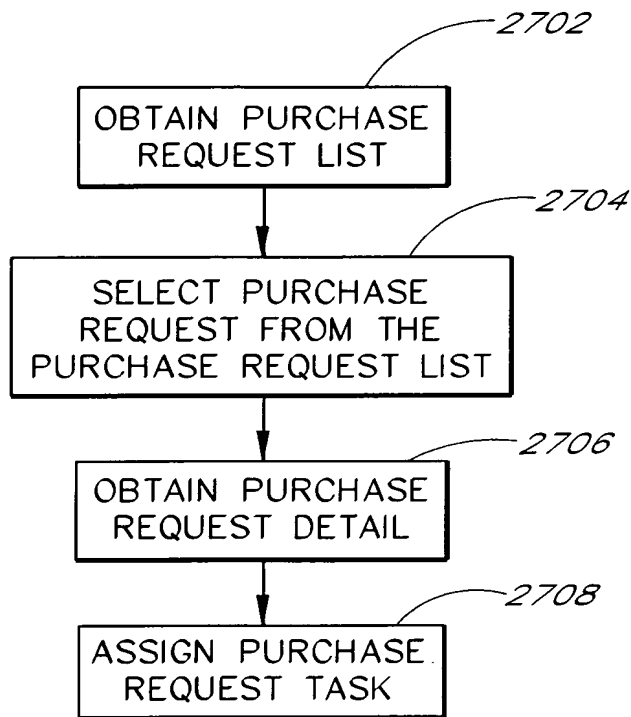


FIG. 27

| | | |
|-----------|------------|----------|
| APPROVED | C. G. FIG. | |
| BY | CLASS | SUBCLASS |
| DRAFTSMAN | | |

USER RECORD

| | | | | |
|---------------------|--------------|------------------------------|-----------------------|----------------|
| 2802 | 2804 | 2806 | 2808 | 2810 |
| USER IDENTIFICATION | USER PROFILE | DEALER IDENTIFICATION NUMBER | PURCHASE REQUEST LIST | ASSIGNED TASKS |

FIG. 28

| | | |
|-----------|-----------|----------|
| APPROVED | C.G. FIG. | |
| BY | CLASS | SUBCLASS |
| DRAFTSMAN | | |

| <h3>Appointments for 1 DRT Classic Interface</h3> | | | | | | | | | | | | | | | | | | | | | | | | | |
|---|------------|----------|--------|----------|------------|------|----------|--|-------|----------|--------|------|----------|----------|-------|--|------|----------|--------|----------|-----------|------|----------|--|-------|
| <p>Tue, January 05, 1999</p> <p>No Appointments Today!</p> | | | | | | | | | | | | | | | | | | | | | | | | | |
| <p>Previous 7 Days:</p> <table border="1"> <thead> <tr> <th>When</th> <th>Customer</th> <th>Action</th> </tr> </thead> <tbody> <tr> <td>12/29/98</td> <td>Buddy Rich</td> <td>Send</td> </tr> <tr> <td>07:30 AM</td> <td></td> <td>Email</td> </tr> </tbody> </table> <p>This is a test of the emergency appointm</p> <table border="1"> <tbody> <tr> <td>12/29/98</td> <td>GEORGE</td> <td>Send</td> </tr> <tr> <td>07:00 AM</td> <td>CIMINALE</td> <td>Email</td> </tr> </tbody> </table> <p>Is the 'reminder' function working yet</p> | When | Customer | Action | 12/29/98 | Buddy Rich | Send | 07:30 AM | | Email | 12/29/98 | GEORGE | Send | 07:00 AM | CIMINALE | Email | <p>Next 7 Days:</p> <table border="1"> <thead> <tr> <th>When</th> <th>Customer</th> <th>Action</th> </tr> </thead> <tbody> <tr> <td>01/10/99</td> <td>Joey Doey</td> <td>Send</td> </tr> <tr> <td>07:30 AM</td> <td></td> <td>Email</td> </tr> </tbody> </table> | When | Customer | Action | 01/10/99 | Joey Doey | Send | 07:30 AM | | Email |
| When | Customer | Action | | | | | | | | | | | | | | | | | | | | | | | |
| 12/29/98 | Buddy Rich | Send | | | | | | | | | | | | | | | | | | | | | | | |
| 07:30 AM | | Email | | | | | | | | | | | | | | | | | | | | | | | |
| 12/29/98 | GEORGE | Send | | | | | | | | | | | | | | | | | | | | | | | |
| 07:00 AM | CIMINALE | Email | | | | | | | | | | | | | | | | | | | | | | | |
| When | Customer | Action | | | | | | | | | | | | | | | | | | | | | | | |
| 01/10/99 | Joey Doey | Send | | | | | | | | | | | | | | | | | | | | | | | |
| 07:30 AM | | Email | | | | | | | | | | | | | | | | | | | | | | | |

FIG. 29